Ike Willie-Nwobu

9th October, 2018

Serhii Yushkevych

Deputy Head of Mission/First Secretary Embassy of Ukraine Utako District, Abuja

Hightech System Limited Proposal for Business Relationship with Ukraine: Nigeria-Ukraine Strategic Innovative Business Industrial Development Projects

Please refer to our discussion and letters, particularly my last visit to the Embassy.

Please find attached five letters from Hightech System Limited on

- Tractors
- Trucks
- Tyre/Battery & Lubricant importation for our auto cluster support project
- Agro-Industrial Products/projects; Incorporating Cosmetics, Toiletries and Drug/Healthcare Processing Initiative
- Mobile/Field Hospital and other Mobile Logistics Intervention Products/Projects

We want to deal with Original Equipments Manufacturers/Producers not agents. Funding for the projects/programmes are available with/through our Banks/Bankers.

Your swift response will be helpful/supportive. I planned to visit Ukraine in November 2018 to see and discuss with the factory/producers.

Yours,

Ike Willie-Nwobu

Joint Venture Partner/Transactional Adviser



AFRICA COORDINATING OFFICE

Saint Flairs Legacy

3, Gombe Close, Area 1, Garki, By Hausa Mosque, Off Kano Street - Abuja E-mail: hightechsystemltd@gmail.com

Mobile: 0803 943 2955

9th October, 2018

Serhii Yushkevych

Deputy Head of Mission/First Secretary Embassy of Ukraine Utako District, Abuja

TO WHOM IS CONCERN

Proposed Nigeria-Ukraine Strategic Innovative Industrial Commercial Projects: **Trucks Procurement and/for Assembly**

We are implementing a national logistics, haulage and agro-transportation scheme and require a truck manufacturing company from Ukraine as a support partner.

- The Ukraine Company must be Original Equipment Manufacturer (OEM) 1.
- We will import the Chassis in CKD/SKD to be assembled in Nigeria 2.
- 3. The Ukraine Company must provide spare parts and service/maintenance support
- Offer technical and vocational support. 4.

Capacity/Types:

The products will be in three types

- 3 7 Tons Vehicles
- 15 Tons Vehicles for
 - Water Tanker
 - Produce Body
 - Troop Carrier
- 280 Horse Power Tractor Head
 - That will carry about 900 50kg of cement
 - 45 liters of fuel, diesel and liquid

We can deal with two different trucks manufacturers for small and big products.

- Only with Original Equipments Manufacturers
- Not agents/dealers or representative.
- Initial product requirement/need is between 150 300 units (1000 trucks in a year)
- But we must start with samples order to try and test the production/market.
- All the production must be done in our factory.

Payments:

- All payments must be through our Bankers against invoice, letter of credit.
- All reply/response should copy our Joint Venture Partner/Transactional Adviser, Ike Willie-Nwobu on 08039432955, e-mail: ikewillienwobu@yahoo.com and Head of Lady Secretariat, Tina Onwuzurike 08162190244, e-mail: chi12as@yahoo.com.

Yours,

W. I. Nehemiah

Project Coordinating Support Director 08096888099

westafricanmonbat@yahoo.com

Project Liaison

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TO WHOM IS CONCERN

Proposed Nigeria-Ukraine Strategic Innovative Industrial Commercial Projects: Importation of Tyre/Battery and Lubricant from Ukraine

To support our Regional Auto-Cluster need, we need to import from manufacturers and producers the following products.

- Tyres: For Vehicles, Cars, Trucks and Tractors/Equipment
- Battery: For Cars, Trucks and Tractors Equipment/Generators and Telecommunication Base Stations and Transmission Stations
- Lubricants and Industrial Oils: For Vehicles, Automobile, Equipment and Industrial Oils

We will import samples

- First to test the market
- Register with the needed/necessary authorizes
- And must deal with only manufacturers and producers
- Must maintain exclusively and West African Agency and Dealership
- The products must be Ukraine products
- We will promote production/manufacturing assembly of the battery/tyres in Nigeria. Also parkaging of the lubricants in Nigeria.

All the payments must come through our Bankers.

Yours,

W. I. Nehemiah

Project Coordinating Support Director 08096888099

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Mrs. Ť. Yakubu

Project Liaison 07052461750

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TO WHOM IS CONCERN

Proposed Nigeria-Ukraine Strategic Innovative Industrial Commercial Projects: Tractors Procurement

Please refer to our discussions and meetings. We write to request for Nigeria-Ukraine Strategic Innovative Industrial Commercial Project in selected areas.

- Tractors: Tractors to be assembled in Nigeria for our agro-industrial projects
- The Tractors Capacity should be from 45 horse power to 100 horse power.
 - The majority of the Tractors should be within 45 80 horse power
 - The Tractors should be imported in CKD/SKD
 - And inputs/implements should also be needed. E.g harvesting, ridging etc.
 - The Tractors should be for farming and other value chain uses.
 - Initial need should be 500 1000 starting with samples products
 - The Tractor Company should be able to send technicians to Nigeria for the assembly of the Tractors.
 - We will visit the company first for discussion; thereafter send our technician for study tour and training.
 - All payments for the products will be made by our Bankers and through our Bankers

Conditions for Partnership:

- We will deal with only Original Equipment Manufacturers (OEM) and Producers.
- We will not work or relate with agents, dealers or distributors only with manufacturers and producers.
- Tractors must have spare parts and service/maintenance support system.

Purpose:

We are implementing a Tractor Assembly Production Manufacturing Programme in Nigeria with higher institutions. Higher Institution Tractorization Initiative (HITI) with initial Tractor need of 5000 units from Ukraine; we will start with 500 – 1000 units starting with initial samples order.

Notification:

- We are implementing the project with an agency of the Presidency
- Also to be used as a model for West African Collaboration
- Again only producers and manufacturers are qualified.
- We will work and relate directly with the producers and manufacturers directly not through agents/dealers or representative.

All answers, reply and response should copy our Joint Venture Partner/Transactional Adviser **Ike Willie-Nwobu** on **08039432955**, e-mail: **ikewillienwobu@yahoo.com** and Head of Secretariat, **Lady Tina Onwuzurike** on **08162190244**, e-mail: **chi12as@yahoo.com**.

Yours,

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TO WHOM IS CONCERN

Agro-Industrial Products and Projects: Incorporating Cosmetics, Toiletries and Drug/Healthcare Processing Initiative

Nigeria is in need of agro-food industrial products and presenting promoting agro-value chain products and projects.

We hereby request to be connected to Ukraine Companies who care already producing and manufacturing agro food-industrial products; cosmetics, toiletries, and drug/healthcare are processing.

- We are in partnership of food/agro companies in Nigeria to expand their production
- We are also developing/agro-industrial parks and complex in six geopolitical zones.
- Also 18 mini-industrial processing centers using our higher institutions
- The Ukraine Company will offer mentorship and guardian manufacturing services.
- Technical know-how/expertise.
- We will represent and promote the brand product.
- Promote and explore local agriculture products for the produce.
- Toiletries like tooth pastes, soaps, washing/detergents are good.
- Also drug/pharmaceutical.

Project Implementation Process/Delivery Protocol:

- We will pay/fund all procurement of the SKD/CKD through our funding partners (Banks)
- Also all the technical partners and technical support: Technician who will be in Nigeria for the assembly.
- Organize maintenance/service training
- We must owe the product dealership, agency for at least five years in Nigeria and West African
- We will provide all the promotional content
- Ukraine will be paid for all the CKD/SKD, technical support, housing, security, transportation etc
- The first project will be in Enugu, South East
- Disclosure agreement/commitment of trust/honour must be signed by the Ukraine Company.

- We are not interested in one-off business but long term business project.
- We will not pay for Ukraine pre-business investment.
- If Ukraine Companies wants to visit Nigeria to see and access our factory/facility that's at their own cost.
- We will pay for our visit to Ukraine for the business meeting, inspection and product audit.
- All our visit/hotel, feeding, our technical people to Ukraine will be paid by us.
- Ukraine will deliver products/services to after payment from us.
- We will provide airport pick-up and protocol.
- Note: If the prize/cost is not competitive, we will not deal.

By way of introduction, we are partnership/project development company operating diverse joint venture partnership and investment integration with financial institution and state/federal government agencies.

All reply/response should copy our Joint Venture Partner/Transactional Adviser, **Ike Willie-Nwobu** on **08039432955**, e-mail: **ikewillienwobu@yahoo.com** and Head of Secretariat, **Lady Tina Onwuzurike** on **08162190244**, e-mail: **chi12as@yahoo.com**.

While expecting your response, please accept our respect and regard to your office and person.

Sincerely yours,

W. I. Nehemiah

Project Coordinating Support Director 08096888099 westafricanmonbat@yahoo.com

Mrs. T. Yakubu Project Liaison 07052461750 ybfnig@yahoo.com



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TO WHOM IS CONCERN

Mobile/Filed Hospital and Other Mobile Logistics Interventions Products/Projects: Request for Partnership

We are in the harvest of implementing national mobile/field hospital project in Nigeria incorporating humanitarian intervention and social response.

The project will also involve and incorporate mobile logistics products/projects for military and civilian use and need.

- Mobile/Field Hospitals
- Mobile/Field Purification
- Mobile Laundry
- Mobile/Field Kitchen
- Mobile & Field Solar/Power Station
- Mobile/Field Auto Workshop
- Mobile/Field Vocational Workshop

The initiative involves;

- Ambulance/other Specialized Kits
- Emergency Rescue Kits/Vehicles
- First Aid Kits
- Mass Casualty Incident Kits
- Paramedic Laboratory/Simulation Center
- Medical Simulation System/Solution
- 1. All the products/project must be assembled in Nigeria or to be used as raw materials for finished production.
- 2. Training and maintenance support service is necessary
- 3. For the first aid kits and other emergency response linkages to ambulance and occupational safety is needed and necessary.
- 4. We will cover all import cost, training and import charges, but must have good/standard products and projects.

Project Implementation Process/Delivery Protocol

- We will pay/fund all procurement of the SKD/CKD through our funding partners (Banks)
- Also all the technical partners and technical support: Technician who will be in Nigeria for the assembly.
- Organize maintenance/service training
- We must owe the product dealership, agency for at least five years in Nigeria and West African
- We will provide all the promotional content
- Ukraine will be paid for all the CKD/SKD, technical support, housing, security, transportation etc
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